

Peter C. Finlon:
President, Owner
Triple/ Double LLC.

Business Background:

Graduating with a degree in Business Administration from the University of Washington in 1977, Peter Finlon began his career at Abbott Laboratories in October of 1980. In the diagnostic division, Finlon held various positions ranging from equipment placement to reagent sales until March, 1989.

From March, 1989 to January, 1990, Finlon focused his time and energy as a general manager for Tokos Medical Corporation where his responsibilities included sales and marketing efforts to four perinatal monitoring centers, totaling 62 personnel. Finlon was actively involved in budgeting, forecasting, training, and gross profit enhancement.

In January of 1991, Finlon began as the National Sales Manager for Amgen Inc. where he headed up the sales and marketing effort of the diagnostic and biological division. He stayed here until August, 1991 when the division was sold.

Remaining loyal to Amgen, Finlon joined corporate accounts in August of 1991 where he was involved in marketing management of the federal market and field responsibility for GPO's and HMO's on the West Coast.

From April, 1993 to June, 1996, Finlon was the Corporate Account Manager for Amgen Inc. He was responsible for the development and growth of the alternate site market to include retail, homecare, mail-order and physician group practice segments.

Finlon became National Account Manager for Amgen Inc. in June, 1996. Here, he was responsible for the development of the Western Region's integrated healthcare systems, key regional accounts and projects necessary for the success of the western regional sales team.

Finlon held the position of National Account manager for Amgen Inc. until October of 1997 when he moved onto Vice President of sales at Intracel Corporation until September of 1998. As Vice President of sales, Finlon was responsible for the sales organization of a \$13 million diagnostic products corporation. He established sales goals, budgets, account planning, forecasting, compensation, performance evaluations, and hiring criteria along with interfacing with all facets of the company on a day to day basis.

Beginning in October, 1998, Finlon founded Triple/ Double LLC. As president of Triple/ Double LLC, Finlon recruits and consults in targeted areas of placement and compensation for this coaching, consulting, investing, recruiting business that focuses on the markets of healthcare, sports, non-profits, and youth.

Finlon has also been the head women's basketball coach at Greenriver Community College from 2001-2005. Concurrent to his coaching career at Greenriver Community

College and being President of Triple/ Double LLC, Finlon is also director and principle of Flexspace Inc.

Finlon continues to keep himself busy as he enjoys many hobbies. Basketball, coaching, boating, swimming, skiing, reading, travel, founder of Evergreen Youth and Family Foundation, as well as being a past board member for Senior Services of King County and Washington Biotech Foundation are all things he enjoys.